



**POSTAL  
CUSTOMER  
COUNCIL**

**Carmen Foster–Redgenal  
District Sales Manager  
Portland OR District**

**April 11, 2024**





# DELIVERING FOR **AMERICA**

**Our Progress & Our Future**

# Realizing the DFA Plan Will Lead to...

- ✓ Improved service performance
- ✓ Better facility conditions
- ✓ Reduced operating and transportation costs
- ✓ Easier standardization and management of operations
- ✓ Market strengths and opportunities
- ✓ Improved employee morale and lower turnover, long-term
- ✓ Reduced carbon footprint



# Prices & Special Services



# CERTIFIED MAIL

- ✔ Trusted.
- ✔ Timely.
- ✔ Affordable.
- ✔ Visible.

7039 1640 0000 3275 7763



7039 1640 0000 3275 7763

7039 1640 0000 3275 7763

U.S. Postal Service™  
CERTIFIED MAIL® RECEIPT

Domestic Mail Only

For delivery information, visit our website at [www.usps.com](http://www.usps.com)™

OFFICIAL USE

Signature of Addressee

Signature of Post Office Employee

Signature of Post Office Employee

Signature of Post Office Employee

Signature of Post Office Employee

Signature of Post Office Employee

Postmark Here

To: John Smith, Sterling Capital  
250 Park Avenue  
New York, NY 10177

PS Form 3800, April 2012 (PSN 7530-0200-9000) First-Class Permitted Postage



SENDER: COMPLETE THIS SECTION	COMPLETE THIS SECTION ON DELIVERY	
<ul style="list-style-type: none"><li>■ Complete items 1, 2, and 3. Also complete item 4 if Restricted Delivery is desired.</li><li>■ Print your name and address on the reverse so that we can return the card to you.</li><li>■ Attach this card to the back of the mailpiece, or on the front if space permits.</li></ul>	A. Signature  X	<input type="checkbox"/> Agent <input type="checkbox"/> Addressee
1. Article Addressed to:                    	B. Received by (Printed Name)	C. Date of Delivery
	D. Is delivery address different from item 1? <input type="checkbox"/> Yes if YES, enter delivery address below: <input type="checkbox"/> No	
2. Article Number (Transfer from service label)	3. Service Type <input type="checkbox"/> Certified Mail <input type="checkbox"/> Express Mail <input type="checkbox"/> Registered <input type="checkbox"/> Return Receipt for Merchandise <input type="checkbox"/> Insured Mail <input type="checkbox"/> C.O.D.	
	4. Restricted Delivery? (Extra Fee) <input type="checkbox"/> Yes	
PS Form 3811, February 2004 Domestic Return Receipt 102505-02-01-1040		



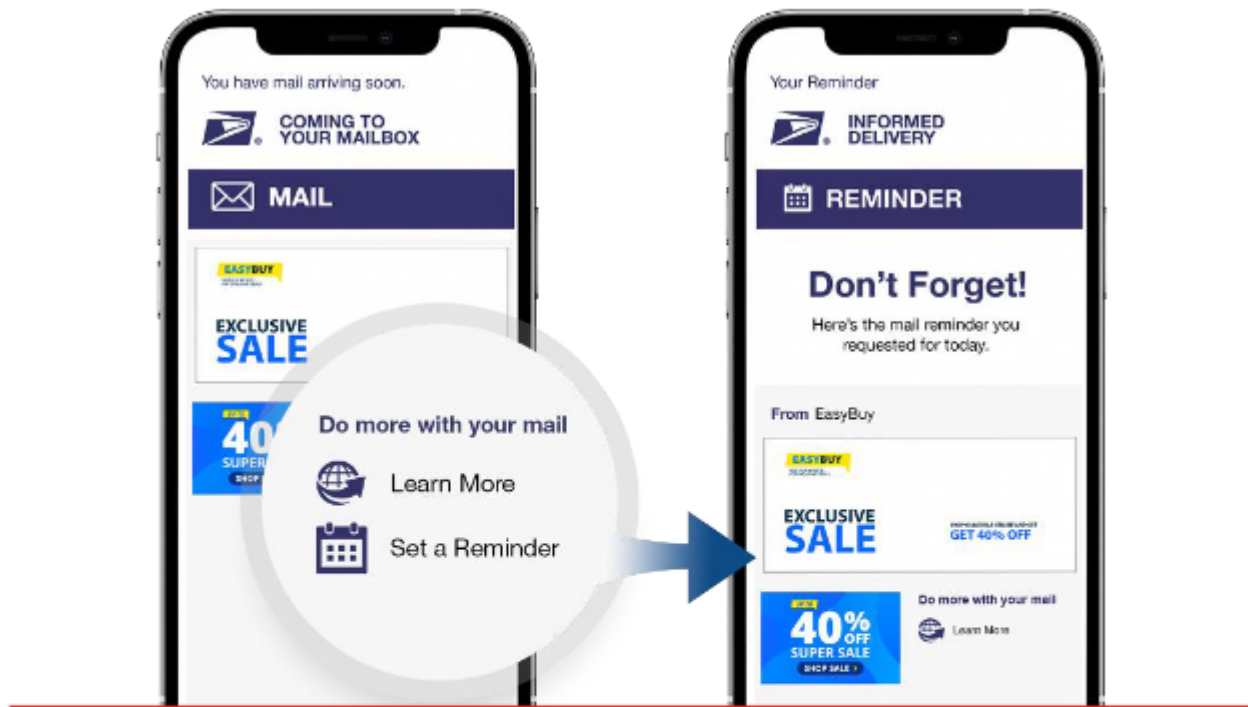
## Certified Mail

<b>Per item, in addition to postage and other fees</b>	<b>Fee</b>
Certified Mail	\$4.40
Certified Mail Restricted Delivery	11.65
Certified Mail Adult Signature Required	11.65
Certified Mail Adult Signature Restricted Delivery	11.65

# EFFICIENT TRACKING

DEPART USPS FACILITY	T1	04/03/2024	07:31	EUGENE, OR 97401	Container Generated	S017502994		04/03/2024 10:13:12	Container ID: <a href="#">99P956-15150S1MP-20936128511</a> Container Type: GAYLORD 4FT
ARRIVE USPS FACILITY	A1	04/03/2024	07:29	EUGENE, OR 97401	Container Generated	S017502994		04/03/2024 10:13:12	Container ID: <a href="#">99P956-15150S1MP-20936128511</a> Container Type: GAYLORD 4FT
DEPART USPS FACILITY	T1	04/03/2024	05:07	PORTLAND, OR 97215	Container Generated	S019229889		04/03/2024 08:01:17	Container ID: <a href="#">99P956-15150S1MP-20936128511</a> Container Type: GAYLORD 4FT
DEPART USPS FACILITY	L1	04/03/2024	03:03	PORTLAND, OR 97215	Container Generated	S017604089		04/03/2024 05:50:05	Container ID: <a href="#">99P956-15150S1MP-20936128511</a> Container Type: GAYLORD 4FT
CONTAINER CLOSE	C1	04/03/2024	02:28	PORTLAND, OR 97215	Container Generated	S018903480		04/03/2024 05:18:07	Container ID: <a href="#">99P956-15150S1MP-20936128511</a> Container Type: GAYLORD 4FT
ENROUTE/PROCESSED	10	04/03/2024	02:04	PORTLAND, OR 97215	Scanned	EPPS-001		04/03/2024 04:10:05	Length: 9.3 inch(es) Width: 5.2 inch(es) Height: 5.2 inch(es) Weight: 0 lb(s) 12.64 oz(s)
ACCEPT OR PICKUP	03	04/02/2024	13:51	PORTLAND, OR 97214	Scanned	MDD TR D196A05948 (interface type - wireless)	Scanned by route 7214C005	04/02/2024 15:54:09	Facility Finance Number: 406755 <a href="#">GEO Location Data Available</a>
PRE-SHIPMENT INFO SENT TO USPS	MA	04/02/2024	01:41	PORTLAND, OR 97214	Manifest Generated		Destined to route C018	04/02/2024 01:41:06	Length: 10 inch(es) Width: 5 inch(es) Height: 5 inch(es) Weight: 0 lb(s) 13.00 oz(s)
SHIPPING LABEL CREATED	GX	04/01/2024	15:24	PORTLAND, OR 97214	Shipping Partner Generated			04/01/2024 17:17:06	Length: 10 inch(es) Width: 5 inch(es) Height: 5 inch(es) Weight: 0 lb(s) 13.00 oz(s)

Event	Event Code	Event Date	Event Time	Location	Input Method	Scanner ID	Carrier Route	Posting Date / Time (Central Time)	Other Information
DELIVERED, FRONT DOOR/PORCH	01	04/04/2024	09:06	SACRAMENTO, CA 95818	Scanned	MDD TR D164A01636 (interface type - wireless)	Scanned by route 5818C018	04/04/2024 11:10:06	Facility Finance Number: 056691 <a href="#">GEO Location Data Available</a>
ON ROUTE, LOAD TRUCK	59	04/04/2024	07:54	SACRAMENTO, CA 95818	Scanned	MDD TR D164A01636 (interface type - wireless)	Scanned by route 5818C018	04/04/2024 10:12:07	<a href="#">GEO Location Data Available</a>
OUT FOR DELIVERY	OF	04/04/2024	06:51	SACRAMENTO, CA 95818	System Generated			04/04/2024 08:58:06	
SORTING/PROCESSING COMPLETE	PC	04/04/2024	06:41	SACRAMENTO, CA 95818	System Generated			04/04/2024 08:58:06	
ARRIVAL AT UNIT	07	04/04/2024	06:40	SACRAMENTO, CA 95816	Scanned	PASS-001	Destined to route C018	04/04/2024 08:58:05	OFD Same Day Weight: 0 lb(s) 0.00 oz(s)
ARRIVE USPS FACILITY	U1	04/04/2024	05:58	SACRAMENTO, CA 95816	Container Generated	MIO 18325D82B8		04/04/2024 08:46:12	Container ID: <a href="#">99P958183F9091590-00951091590</a> Container Type: GAYLORD 4FT
ARRIVE USPS FACILITY	U1	04/04/2024	05:58	SACRAMENTO, CA 95816	Container Generated	S017513250		04/04/2024 08:46:12	Container ID: <a href="#">99P958183F9091590-00951091590</a> Container Type: GAYLORD 4FT <a href="#">GEO Location Data Available</a>
ARRIVE USPS FACILITY	A1	04/04/2024	05:50	SACRAMENTO, CA 95816	Container Generated	18325D82B8		04/04/2024 08:46:12	Container ID: <a href="#">99P958183F9091590-00951091590</a> Container Type: GAYLORD 4FT
ARRIVE USPS FACILITY	A1	04/04/2024	05:47	SACRAMENTO, CA 95816	Container Generated	S017513250		04/04/2024 08:33:22	Container ID: <a href="#">99P958183F9091590-00951091590</a> Container Type: GAYLORD 4FT <a href="#">GEO Location Data Available</a>



## Mail Reminders

- ⚠ Users can remember to act on important mail
- ↗ Maximizes opportunities for engagement with digital content

# Priority Mail Priority Mail Express

# PRIORITY<sup>®</sup>

## ★ MAIL ★





# USPS SELLING RESOURCE: UPSELL PRIORITY MAIL



## Value, Visibility & Predictability



**Priority Mail** Sustainable Shipping, Free Packaging Options, 690K+ origin ZIP-3 to destination ZIP-5 pairs identified and upgraded to a 2-day delivery service standard.



**P**

**\$11.30** **US POSTAGE**  
MAR 24 2014 Mailed from ZIP 94300  
Medium Flat Rate Box, Priority Mail  
Commercial Base Price



endola.com 07 1V30037710

**PRIORITY MAIL 2-DAY™**

Sam Masoley  
TransGuard.com  
1304 Huntington Drive,  
San Marino CA 91108-3646

**R008 0022**

**SHIP TO:** Ms. James Spader  
91 Hickory Hills Cir  
Lake Placid, FL 33852-6168

**USPS TRACKING #**



9405 5102 0079 3058 4356 08



<b>E</b>	US POSTAGE PAID 01/23/2023 From 19107 3 lbs 5-ozs Zone 3		Mitney Bowers 028W0002310224 CommPrice 9713680745
	<b>PRIORITY MAIL EXPRESS 1-DAY™</b>		
Pennsylvania warehouse 909 Race St Philadelphia PA 19107-1805		Scheduled Delivery Day: 01/26/2023	0007
WAIVER OF SIGNATURE			R007
FRED ROGERS 114 CHAPEL LN LATROBE PA 15650-5348			
USPS TRACKING #			
			
9470 1091 0958 3505 4387 40			



Scheduled Delivery Day: 01/26/2023

JAN 23

## Priority Mail Express

### Commercial—Letters, Large Envelopes & Parcels<sup>1,2</sup>

Flat Rate Envelope:	\$26.35
Legal Flat Rate Envelope:	\$26.65
Padded Flat Rate Envelope:	\$26.85

Weight Not Over (lbs.)	Zone <sup>3,4,5,6,7</sup>								
	1	2	3	4	5	6	7	8	9
0.5	\$26.35	\$26.35	\$27.00	\$28.95	\$32.35	\$34.75	\$37.20	\$40.35	\$53.80
1	26.75	27.25	29.20	33.10	38.20	41.35	44.05	47.25	63.05
2	27.15	28.15	31.40	37.20	44.10	47.90	50.95	54.15	72.30
3	27.55	29.00	33.55	41.35	49.95	54.50	57.80	61.05	81.50
4	27.95	29.90	35.75	45.45	55.85	61.05	64.70	67.95	90.75
5	28.35	30.80	37.95	49.60	61.70	67.65	71.55	74.85	100.00
6	31.10	33.75	41.70	55.10	67.85	74.00	78.40	82.00	109.60
7	33.80	36.70	45.45	60.55	73.95	80.35	85.25	89.20	119.20
8	36.55	39.60	49.20	66.05	80.10	86.65	92.15	96.35	128.80
9	39.25	42.55	52.95	71.50	86.20	93.00	99.00	103.55	138.40
10	42.00	45.50	56.70	77.00	92.35	99.35	105.85	110.70	148.00

# Priority Mail

## Commercial—Letters, Large Envelopes & Parcels

Flat Rate Envelopes (12-1/2" x 9-1/2" or smaller):	\$8.50
Legal Flat Rate Envelope:	\$8.80
Padded Flat Rate Envelope:	\$9.30
Small Flat Rate Box:	\$9.05

Weight Not Over (lbs.)	Zone <sup>1,2,3,4,5,6</sup>								
	1	2	3	4	5	6	7	8	9
0.5	\$7.90	\$8.00	\$8.09	\$8.25	\$9.36	\$9.61	\$9.86	\$10.59	\$22.60
1	7.90	8.00	8.09	8.25	9.36	9.61	9.86	10.59	22.60
2	8.34	8.47	8.73	8.97	10.34	11.59	12.84	14.22	30.35
3	8.75	8.86	9.44	9.85	11.53	13.94	16.34	19.00	40.55
4	9.04	9.13	9.91	10.45	12.32	15.97	19.61	22.65	48.34
5	9.25	9.33	10.25	10.89	13.42	18.09	22.76	26.42	56.38
6	9.46	9.52	10.61	11.33	14.35	20.19	26.02	30.30	64.66
7	9.76	9.84	11.10	11.94	15.34	21.74	28.14	32.81	70.02
8	10.17	10.23	11.63	12.58	16.39	23.33	30.26	35.33	75.40
9	10.74	10.82	12.22	13.26	17.49	24.94	32.38	37.84	80.76
10	11.46	11.53	12.83	13.96	18.57	26.54	34.50	40.24	85.88
11	12.48	12.53	13.47	14.67	19.65	28.12	36.58	42.64	91.00
12	13.11	13.18	14.07	15.37	20.80	29.70	38.60	45.03	96.10
13	13.70	13.79	14.67	16.04	21.93	31.28	40.62	47.43	101.22
14	14.21	14.35	15.22	16.65	23.05	32.85	42.64	49.83	106.34
15	14.64	14.79	15.69	17.20	24.17	34.42	44.66	52.23	111.47
16	14.98	15.15	16.09	17.68	25.29	35.99	46.68	54.62	116.57
17	15.31	15.51	16.50	18.17	26.39	37.55	48.70	57.02	121.69
18	15.70	15.91	16.94	18.67	27.50	39.11	50.71	59.41	126.79
19	16.06	16.31	17.37	19.15	28.62	40.68	52.73	61.80	131.89
20	16.78	17.24	18.46	19.81	29.72	42.24	54.75	64.21	137.03

## Commercial—Cubic

### Large Envelopes (Flats) & Parcels

Cubic Ft. Range Up To	Zone <sup>1</sup>								
	1	2	3	4	5	6	7	8	9
0.10	\$8.01	\$8.12	\$8.25	\$8.43	\$9.61	\$10.11	\$10.61	\$11.50	\$24.54
0.20	8.34	8.47	8.73	8.97	10.34	11.59	12.84	14.22	30.35
0.30	8.75	8.86	9.44	9.85	11.53	13.94	16.34	19.00	40.55
0.40	9.09	9.18	9.99	10.56	12.59	16.49	20.39	23.58	50.33
0.50	9.36	9.43	10.44	11.12	13.90	19.18	24.45	28.43	60.67

April 1, 2024



# UPS Announces Significant Partnership Expansion with USPS

*Primary Air Cargo Provider Status Awarded to UPS*

ATLANTA--(BUSINESS WIRE)-- UPS (NYSE: UPS) today announced the company has been awarded a significant air cargo contract by the United States Postal Service (USPS). This award is effective immediately and greatly expands the existing relationship between the two organizations. Following a transition period, UPS will become the USPS's primary air cargo provider and move the majority of USPS air cargo in the US.





# Thank you.



DELIVERING  
FOR AMERICA™